



(Incorporated in the Republic of South Africa)  
(Registration number 2006/019240/06)

---

## RISK MANAGEMENT REPORT

---

**DATE OF ISSUE: JUNE 2022**

The Zeder Board of Directors (“board”) acknowledges that it is accountable for Zeder’s process of risk management and systems of internal control.

Although risk management remains the ultimate responsibility of the board, the board has delegated the oversight thereof to the Zeder Audit and Risk committee (“audit and risk committee”), that identify, assess and evaluate risk appetite and risk tolerance levels; measure and monitor management’s actions to mitigate these and/or to accept the level of residual risk or inherent risks; and ensure that good corporate governance is maintained.

On recommendation of the audit and risk committee, the board has decided not to establish an internal audit function at a Zeder level given the nature and extent of its day-to-day activities as an investment holding company, its strong internal control environment and its limited staff complement comprising four employees.

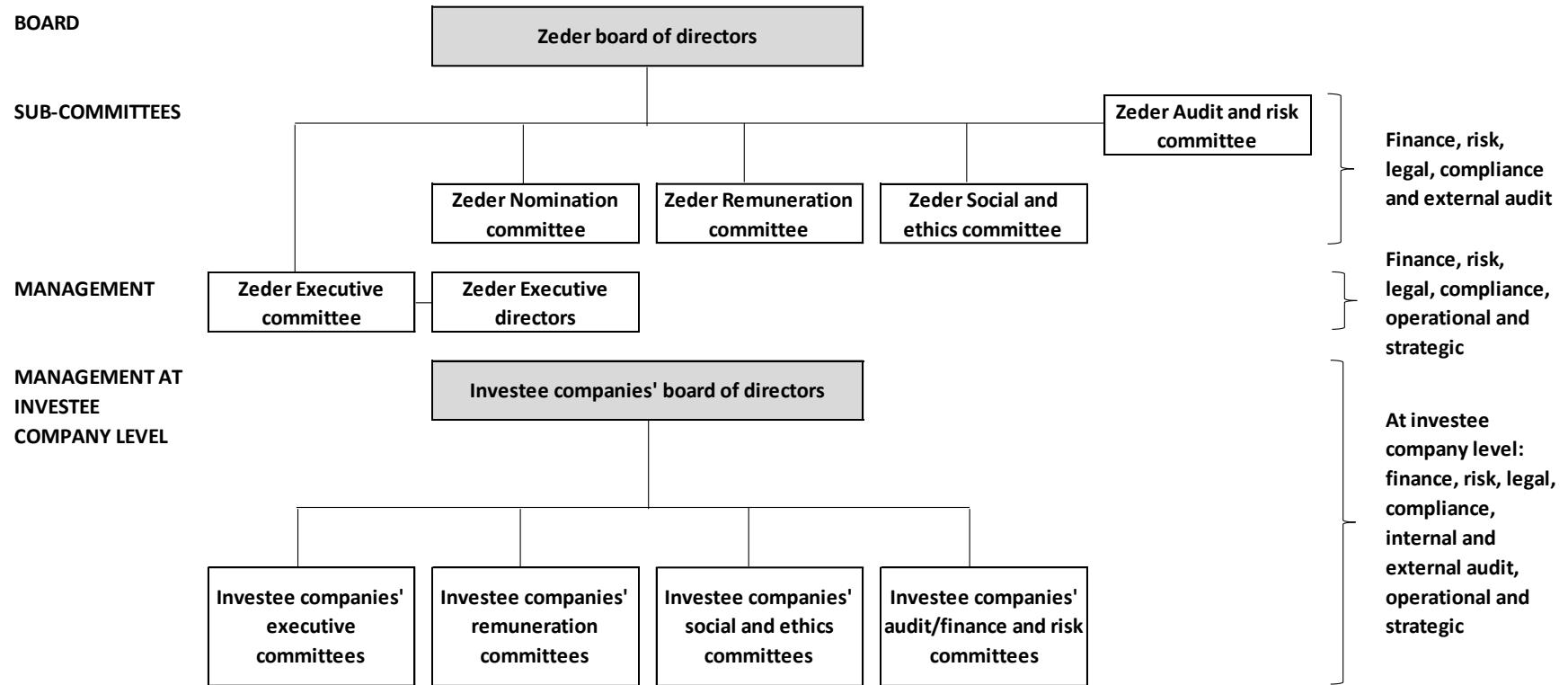
Each investee experiences different risks depending on the nature of their business, the extent of their financial obligations and other resources and aptitudes of its people. Therefore each investee has its own board of directors, as well as its own audit/finance and risk committee, that is responsible for the risk management and systems of internal control of that investee and its business. Zeder’s investees have, where necessary, either established or outsourced their own internal audit functions.

The formalised reporting structures established across the group ensure that the audit and risk committee receive bi-annual risk reports from the underlying investees, which considers the material risks that could impact the investee. These risk reports, which are updated on a regular basis, categorise the estimated impact and likelihood of the risks identified by each investee, differentiating between residual risks and inherent risks and advising the board of the controls established or remedial action taken at an investee level to mitigate the risks identified.

Zeder views risk management as a way to ensure that sustainable value is created in a responsible manner for stakeholders.

Detailed risk assessments and management plans have been implemented throughout the group to ensure that risk is properly managed.

Zeder defines the responsibility and accountability for risk management, as illustrated through the following structure:



Employees responsible for finance, risk, legal, compliance and operational functions at Zeder and at investee level, assist their respective management teams and Zeder executives to implement policies, procedures and controls.

Management at investee level and at Zeder, is responsible for identifying risks and to develop and implement policies, procedures and controls to address, manage and reduce these risks to acceptable levels, as well as provide oversight to ensure that adequate policies, procedures and controls are applied.

Internal (where applicable) and external audit work on investee level and at Zeder, is responsible for evaluating, testing and providing assurance to the board and management on the effectiveness of these policies, procedures and controls.

The board, on recommendation by the audit and risk committee, concluded that the risk management process and systems of internal control were effective for the financial year ended 28 February 2022 at a Zeder level. The board is satisfied that there was no material breakdown in controls at either Zeder or its investees during the past year.

Pursuant to paragraph 8.63(s) of the JSE Limited Listings Requirements ("JSE Listings Requirements"), please find below a description of immediately identifiable material risks at a Zeder level. The risk disclosure contained herein should be read together with Zeder's 2022 annual report. Zeder's key risks and mitigating factors are summarised below:

KEY RISK	MITIGATING FACTORS
<b>New investment and strategic risk</b> <ul style="list-style-type: none"> <li>Undesirable investments</li> <li>Insufficient action taken with regards to underperformance of existing investees</li> </ul>	<ul style="list-style-type: none"> <li>Skilled board members, with relevant investment management experience.</li> <li>Skilled and experienced investee personnel, with efficient operational processes and controls.</li> <li>Thorough consideration of new investment opportunities by the Zeder Executive Committee ("exco") and board that are subjected to due diligence and background checks.</li> <li>Following a business approach with medium-term investment criteria focused on growth, sustainability and liquidity in Zeder's strive to meet its objective of wealth creation through capital appreciation, investment income or both.</li> <li>Monthly reviewing of management accounts by the exco in order to evaluate investee' fair value and investee's own performance.</li> <li>Representation by a Zeder executive on underlying investee's boards and audit/finance and risk committees to help determine and drive strategy and ensure good corporate governance.</li> </ul>
<b>Market risk</b> <ul style="list-style-type: none"> <li>Market changes impact on <i>sum-of-the-parts ("SOTP") valuation</i> (including financing arrangements) and share price</li> <li>Interest/exchange rate volatility</li> <li>Political instability in emerging markets</li> </ul>	<ul style="list-style-type: none"> <li>Monitoring of market conditions by management on an ongoing basis.</li> <li>Thorough review and monitoring of debt/currency/accounting exposures through formalised policy development and implementation.</li> <li>Country risks mitigated in part by partnering with strategic equity partners.</li> </ul>
KEY RISK	MITIGATING FACTORS
<b>Funding risk</b> <ul style="list-style-type: none"> <li>Unable to obtain new financing</li> <li>Covenant breaches</li> <li>Withdrawal of facilities</li> </ul>	<ul style="list-style-type: none"> <li>Zeder currently has no debt obligations.</li> <li>In event of debt, regular monitoring of the gearing levels by the exco.</li> <li>Monthly monitoring of cash flow forecasts on a 12-month rolling basis by the exco.</li> <li>In event of debt, regular monitoring of financial covenants and relevant forecasts.</li> <li>In event of debt, regular interaction with financiers to discuss future funding needs.</li> </ul>

<b>Accounting and fraud risk</b>	<ul style="list-style-type: none"> <li>• Inaccurate and unreliable reporting</li> <li>• Management manipulating accounting records in order to overstate assets or inflate earnings</li> <li>• Honest and hardworking finance team with appropriate skills and experience.</li> <li>• Technical update meetings held with external auditors to keep up to date with significant accounting changes.</li> <li>• Regular discussions with external auditors regarding the implementation of significant transactions.</li> <li>• Reviewing of significant transaction journal entries by responsible financial managers.</li> <li>• Reviewing of significant transactions for compliance with IFRS by a technical financial manager.</li> <li>• Formal external tax opinions obtained from tax consultants before implementation of significant transactions, and the review of implementation documentation afterwards.</li> <li>• Review of all tax compliance and submissions to SARS by tax consultants.</li> <li>• External technical accounting and tax trainings provided to staff.</li> <li>• Segregation of duties in terms of posting accounting entries and access to accounting records.</li> <li>• Bi-annual valuation of unlisted investments performed by management and approved by exco and audit and risk committee.</li> <li>• Ethical and visible leadership via governance structures and related processes.</li> <li>• Each investee has its own tailored whistle-blower programme in place. The programmes range from formal tip-offs anonymous telephone lines and e-mail addresses, which are monitored by third parties and displayed on their websites or communicated to employees, to informal reward systems.</li> </ul>
<b>KEY RISK</b>	<b>MITIGATING FACTORS</b>
<b>People risk</b>	<ul style="list-style-type: none"> <li>• Creation of a positive culture in the work environment.</li> <li>• Promote work/life balance.</li> <li>• Effective functioning of the Zeder Remuneration Committee with appropriate short- and long-term remuneration policies and retention mechanisms in place.</li> <li>• Effective functioning of the Zeder Nomination Committee.</li> <li>• Strong ethical leadership.</li> </ul>

<b>Compliance risk</b> <ul style="list-style-type: none"> <li>Possible transgression of laws/regulations and/or industry practices that lead to penalties</li> </ul>	<ul style="list-style-type: none"> <li>Ongoing review of areas susceptible to possible transgression by the Financial director and sponsors.</li> <li>Sponsor team members involved in significant transactions as corporate advisors and make use of independent sponsors when necessary.</li> <li>Appointment of independent sponsors to comply with the JSE Listing Requirements.</li> <li>Formal tax opinions obtained from tax consultants before implementation of significant transactions, and the review of implementation documentation afterwards.</li> <li>Review of all tax compliance and submissions to SARS by tax consultants.</li> </ul>
<b>IT risk</b> <ul style="list-style-type: none"> <li>Loss of data</li> <li>Business continuity risk</li> <li>Business interruption</li> </ul>	<ul style="list-style-type: none"> <li>Zeder is not a “live-system” business. Data (e-mails and public drive information) is replicated to an offsite server throughout the day.</li> <li>Zeder’s IT infrastructure is outsourced to a third-party IT manager, whose responsibility is to ensure that best practices are followed with regards to IT management e.g. software updates, back-ups, hardware management, etc.</li> <li>Installation of virtual private network functionality on laptops to effectively work from remote locations.</li> <li>Installation of UPS’ to mitigate the risk of business interruption in case of load-shedding.</li> </ul>
<b>Reputational risk</b> <ul style="list-style-type: none"> <li>All the other risks have an indirect bearing on our reputation as a public company listed on the Johannesburg Stock Exchange</li> </ul>	<ul style="list-style-type: none"> <li>We believe in open and honest communication and full disclosure to the market, and corporate governance is entrenched in the business.</li> <li>Closely monitoring shareholder queries/complaints.</li> <li>Closely monitoring various media sources.</li> <li>Maintaining good relationships with key media players.</li> </ul>

The above risks are all mostly relevant to Zeder's investees, but noted below are specific key risks at investee level:

<b>INVESTEE COMPANY KEY RISK</b>	<b>MITIGATING FACTORS</b>
<ul style="list-style-type: none"> <li>• Changes in commodity prices and volatile weather patterns that have a significant impact on the agricultural sector</li> </ul>	<ul style="list-style-type: none"> <li>• Market diversification to grow market share, mitigate dependence on core agri business and to ensure price/margin optimisation.</li> <li>• Monitoring of market conditions on an ongoing basis.</li> <li>• Ensure operating model/cost structure provides for scale/variability.</li> </ul>
<ul style="list-style-type: none"> <li>• Constrained consumer demand</li> </ul>	<ul style="list-style-type: none"> <li>• Strive towards sufficient scale and ensure lowest cost operating model.</li> <li>• Stringent management of price/volume/margin mix.</li> <li>• Add/expand into categories that are less sensitive to these dynamics.</li> </ul>
<ul style="list-style-type: none"> <li>• Cyclical volatility</li> </ul>	<ul style="list-style-type: none"> <li>• Conservative balance sheets, where possible.</li> <li>• Regional diversification, where appropriate.</li> <li>• Africa/market expansion.</li> </ul>
<ul style="list-style-type: none"> <li>• Key sales and production markets are often volatile emerging market countries with depreciating currencies and volatile trading environments</li> </ul>	<ul style="list-style-type: none"> <li>• Regional diversification, where appropriate.</li> <li>• Market conditions are monitored by management on an ongoing basis.</li> </ul>
<ul style="list-style-type: none"> <li>• Risk of IT platforms being a disruptor</li> </ul>	<ul style="list-style-type: none"> <li>• IT adopted to be more relevant to customers and to remain market leader.</li> </ul>
<b>COVID-19</b>	<ul style="list-style-type: none"> <li>• Engagement with all subsidiaries and operations continues uninterrupted.</li> <li>• Ensure debt levels are at manageable/responsible levels.</li> <li>• Regular monitoring of financial covenants and relevant forecasts, as well as regular interaction with financiers to discuss future funding needs</li> <li>• Work towards increased cash balances and access to sufficient working capital.</li> <li>• Ensure systems are in place and able to work and communicate effectively from remote locations.</li> <li>• Issue protective gear to workers, installing hand washing/sanitation stations at critical points, provide training, ensure social distancing rules and other covid-19 protocols, are in place.</li> <li>• Investees operations considered "Essential Services" and, in most cases, remained operational throughout lockdown.</li> </ul>