

SUMMARISED RESULTS

FOR THE SIX MONTHS ENDED 31 AUGUST 2013



- See-through SOTP value per share **↑ 8,7%** to **R4,73** since year-end
- Recurring headline earnings per share **↑ 8,2%** to **9,2 cents**
- SOTP value per share **↑ 8,8%** to **R4,34** since year-end
- Headline earnings per share **↑ 25,4%** to **7,4 cents**

OVERVIEW

Zeder is an investor in the broad agribusiness industry with a specific focus on the food and beverage sectors. The value of its underlying portfolio of investments amounted to R4,36bn (R4,74bn on a see-through basis) as at 31 August 2013. Agri Voedsel (with its interest of 30,5% in Pioneer Foods) remains a large and strategic investment representing 39,2% of the portfolio. During the six months under review, Zeder invested a further R469,4m, of which R353,3m was for an additional stake in Capespan.

STRATEGY

Over the past 12 months, Zeder has communicated a refined strategy to the market. It seeks larger, strategic stakes in entities that allow it to play a more active role in its underlying portfolio companies and assist with the determination of appropriate long-term strategies to help expand the respective businesses. Significant progress has been made in this regard and the investments in Zaad, Chayton Africa and Capespan are examples thereof. Zeder is actively engaged with its existing portfolio of companies, while continuously seeking new opportunities and remains optimistic about the sector.

RESULTS

The two key benchmarks which Zeder believes to measure performance by are sum-of-the-parts ("SOTP") value per share and recurring headline earnings per share.

SOTP

Zeder's SOTP value per share, calculated using the quoted market prices for all JSE-listed and over-the-counter traded investments, and market-related valuations for unquoted, unlisted investments, increased by 8,8% to R4,34 since 28 February 2013. Zeder's see-through SOTP value per share, calculated on the exact same basis, apart from using the see-through JSE-listed market price for Agri Voedsel's investment in Pioneer Foods instead of Agri Voedsel's own OTC share price, increased by 8,7% to R4,73 since 28 February 2013. At the close of business on Friday, 4 October 2013, Zeder's SOTP and see-through SOTP value per share were R4,53 and R4,99 respectively.

Company	August 2012		February 2013		August 2013	
	Interest (%)	Rm	Interest (%)	Rm	Interest (%)	Rm
Agri Voedsel	44,7	1 068,8	45,0	1 475,2	46,8	1 666,0
Kaap Agri	33,8	205,6	34,9	343,2	39,7	453,1
Capevin Holdings	20,3	963,9	5,3	287,6	5,1	312,3
Capespan	37,0	283,4	37,1	284,2	71,7	742,8
Zaad Holdings	92,0	182,4	92,0	368,9	92,0	368,9
Chayton	93,8	276,9	73,4	276,9	76,5	293,3
Suidwes	24,1	90,2	24,1	90,2	24,1	97,0
NWK	19,9	220,4	19,9	224,7	19,9	228,0
Overberg Agri	18,6	108,8	18,6	107,3	18,6	145,6
Other		213,2		54,0		53,3
Total investments		3 613,6		3 512,2		4 360,3
Cash and cash equivalents		32,8		692,2		216,6
Other net liabilities		(408,8)		(301,1)		(324,3)
SOTP value		3 237,6		3 903,3		4 252,6
Number of shares in issue (million)		978,1		978,1		980,2
SOTP value per share (rand)		3,31		3,99		4,34
See-through SOTP value per share (rand)		3,56		4,35		4,73
Net asset value per share (rand)		2,94		3,36		3,48

Zeder's net asset value per share increased by 3,6% since 28 February 2013 to R3,48 per share.

Recurring headline earnings

Zeder's recurring headline earnings is the sum of its effective interest in that of each of its underlying investments. The result is that investments which Zeder does not equity account in terms of accounting standards, are included in the calculation of consolidated recurring headline earnings. This provides management and investors with a more realistic and simplistic way of evaluating Zeder's earnings performance.

	Audited Feb 2013 12 months Rm	Unaudited Aug 2012 6 months Rm	Unaudited Aug 2013 6 months Rm
Earnings analysis			
Food, beverages and related services	205,7	71,1	80,3
Agri-related retail, trade and services	120,4	56,2	42,0
Agri-inputs	28,7	2,4	11,5
Agri-production	(21,8)	(8,4)	(9,9)
Net interest, taxation and other income and expenses	(23,3)	(10,2)	(6,0)
Management fee	(58,6)	(28,0)	(28,2)
Recurring headline earnings	251,1	83,1	89,7
Non-recurring headline earnings, net of taxation	(54,8)	(25,8)	(17,3)
Headline earnings	196,3	57,3	72,4
Non-headline items	315,4	50,6	31,7
Attributable earnings	511,7	107,9	104,1
Recurring headline earnings per share (cents)	25,7	8,5	9,2
Headline earnings per share (cents)	20,1	5,9	7,4
Attributable earnings per share (cents)	52,3	11,0	10,6

Recurring headline earnings

Recurring headline earnings per share increased by 8,2% to 9,2 cents, mainly due to improved contributions from Capespan, Zaad and Kaap Agri during the period under review. However, the positive effect of the aforementioned was to some extent offset by:

- the cash proceeds from the disposal of the bulk of Zeder's Capevin Holdings shares yielded a lower return than what the Capevin Holdings investment did during the comparative period; and
- as anticipated, the investment in Chayton, a start-up business in its development phase, incurred a loss, while drought conditions negatively affected the performance of NWK and Suidwes.

Headline earnings

Headline earnings per share increased by 25,4% to 7,4 cents. The aforementioned, coupled with a decrease in non-recurring costs incurred by investee companies during the period under review, resulted in the increase in headline earnings per share.

Attributable earnings

Attributable earnings per share decreased by 3,6% to 10,6 cents as a result of less non-headline gains made within Zeder's investment portfolio during the period under review.

Profit before finance costs and taxation increased by 50% to R193,8m predominantly as a result of the first-time consolidation of Capespan's results following Zeder's acquisition of a controlling interest in this company.

Agri Voedsel (Pioneer Foods)

Agri Voedsel is an unlisted investment holding company that owns a 30,5% economic interest in the JSE-listed Pioneer Foods. During the period under review, Zeder increased its share in Agri Voedsel from 45,0% to 46,8% for R63,7m. In line with its competitors, Pioneer Food's overall performance remained constrained by a prolonged high commodity price cycle and structural challenges within the poultry industry. However, the core divisions within the organisation are performing well and Zeder

remains optimistic about Pioneer in the long run. It is a leading food producer with strong fundamentals, which under new management remains well poised to benefit from the growing demand for food and beverages, both in sub-Saharan Africa and select international markets.

Pioneer Foods' results can be viewed at www.pioneerfoods.co.za.

Kaap Agri

Kaap Agri is an unlisted retail, trade and services group which supplies a variety of products and services to the agricultural sector and the general public. It has 154 operating points throughout South Africa, as well as a growing exposure to the rest of Africa. Kaap Agri's underlying performance remains encouraging and the company produced satisfactory results for the six months ended 31 March 2013 with a 31,8% increase in headline earnings per share. Zeder invested an additional R29m to increase its interest from 34,9% to 39,7% in Kaap Agri during the period under review.

Kaap Agri's results can be viewed at www.kaapagri.co.za.

Capespan

Capespan is an unlisted fruit and logistics group with a corporate history spanning more than 70 years. Its core business activities are focused around the production, procurement, distribution and marketing of fruit from more than 12 countries to customers in more than 60 countries around the world. Capespan continued to deliver satisfactory results and reported an increase of 30% in recurring headline earnings per share for the six months ended 30 June 2013. While the group's underlying performance remains stable, exposure to the European markets and normal agricultural risks will need to be carefully monitored. Zeder remains optimistic about Capespan's growth potential in both its fruit and logistics divisions and has invested R353,3m to increase its interest from 37,1% to 71,7% during the period under review.

Further information about Capespan can be viewed at www.capespan.co.za.

Zaad Holdings

Zeder owns a 92% interest in Zaad Holdings, a company that owns 100% of Agricol and 49% of Klein Karoo Seed Marketing ("KKS"). Agricol is a seed business that has established itself in both the South African and international markets for more than 50 years. KKS is a seed company that develops and distributes vegetable, pasture and agronomic seed in developing countries, mainly Africa and the Middle East. KKS has offices and research stations in, inter alia, South Africa, Zambia, Zimbabwe, Jordan and the Netherlands. The financial performance of Zaad is encouraging, with a 71,8% growth in recurring headline earnings per share for the period under review.

Zeder remains optimistic about the potential that the seed market offers, particularly in an African context where the demand for agricultural inputs is expected to grow exponentially as it provides food for its own needs, as well as the rest of the world.

Further information about Agricol and KKS can be viewed at www.agricol.co.za and www.seedmarketing.co.za respectively.

Chayton Africa

Chayton Africa is a holding company which currently owns and operates large-scale commercial farming operations in Zambia. The vision of this company is to own and operate vertically integrated grain-related agribusinesses across Southern Africa. In less than 18 months, the company has managed to increase its productive farmland under irrigation from 420 hectares to 4 200 hectares and is actively evaluating related development and acquisitive opportunities on an ongoing basis in order to reach the needed scale. While the company remains in the development phase, operational performance has been encouraging with actual agricultural yield results exceeding expectations. Zeder believes that the demand for primary food in sub-Saharan Africa is strong and sustainable and therefore remains optimistic about this investment.

Further information about Chayton Africa can be viewed at www.chaytonafrica.com.

Capevin Holdings (Distell)

Capevin Holdings ("CVH") is a listed holding company with its core asset being an effective interest of 28,9% in JSE-listed Distell. During the previous reporting period, Zeder announced its strategic decision to exit its investment in CVH and reported its disposal of 15,1% in CVH for R799,8m. Since year-end, Zeder has obtained the required shareholder approval and will dispose of its remaining 5,1% interest in CVH at the appropriate time.

Distell's results can be viewed at www.distell.co.za.

DISPOSALS

In line with its refined strategy, Zeder has been in the process of disposing a number of its investments where it had a small percentage share or minimal influence in the underlying companies. In the period under review, Zeder entered into binding agreements that gave effect to the disposal of its entire shareholding in NWK and Suidwes. The total proceeds of R325m from these disposals were received since the reporting date.

PSG MANAGEMENT FEE

As reported at year-end, PSG and Zeder shareholders engaged in a thorough process to restructure the management fee payable to PSG. The process was completed prior to the AGM and Zeder shareholders approved a revised fee arrangement, effective 1 March 2013.

For the period under review, Zeder's results include a base management fee of R28,2m (2012: R28m) and a performance fee of R26,1m (non-recurring headline cost), which have been calculated in terms of the revised fee arrangement. The performance fee remains conditional upon Zeder outperforming a hurdle share price for the financial year, which will only be determined at 28 February 2014. Management has, however, followed the prudent approach to provide for same as the Zeder share price outperformed the hurdle price during the six months under review.

PROSPECTS

We continue to believe that the agribusiness, food and beverage sectors offer rewarding investment opportunities, both locally and abroad. It is for this reason that we are passionate about investment opportunities in Africa and beyond.

DIVIDEND

It is Zeder's policy to only declare a final dividend at year-end.

NOTICE TO SHAREHOLDERS

This announcement contains only a summary of the information of the full announcement made on SENS on Monday, 7 October 2013. Please refer to the full announcement for additional information. The full announcement is available for viewing on Zeder's website at www.zeder.co.za or may be requested and obtained in person, at no charge, at the registered office of Zeder during office hours. Any investment decisions by investors and/or shareholders should be based on consideration of the full announcement made on SENS. This short-form announcement is the responsibility of the directors.

Signed on behalf of the board of directors

Jannie Mouton
Chairman

Norman Celliers
Chief executive officer

Stellenbosch
7 October 2013